



# VIRGINIA Mennonite Relief Sale



Virginia Mennonite Relief Sale Final Report 2022    vareliefsale.com

|                          |             |
|--------------------------|-------------|
| Savings Acct.            | 5.53        |
| Opening Balance for 2022 | 12,744.82   |
| Income                   | 430,311.06  |
| Expense                  | (99,068.83) |

**Mennonite Central Committee**      *Previously sent to Va. Mennonite Missions*  
**Gift & Thrift applebutter sales**  
**Roberta Webb**  
**Valley Misson**  
**Mennonite Central Committee**

|                 |            |
|-----------------|------------|
| Account balance | 343,987.05 |
|                 | 13,028.19  |
|                 | 9,648.15   |
|                 | 2,192.53   |
|                 | 2,192.53   |
|                 | 250,000.00 |
|                 | 16,999.76  |

**Share Our Surplus for Refugee Relief**      37,396.15

<https://mcc.org/>

**Total donations 2022 Va Mennonite Relief Sale**      **331,457.31**

*Opening Balance for 2023 Virginia Mennonite Relief Sale*      12,529.74

| 2022 OVERVIEW    | INCOME            | EXPENSES           | PROFIT            |
|------------------|-------------------|--------------------|-------------------|
| FOOD             | 113,873.75        | (27,013.51)        | 86,860.24         |
| SEWING           | 147,222.35        | (7,755.17)         | 139,467.18        |
| PRODUCE          | 12,084.21         | (6,355.31)         | 5,728.90          |
| MISC AREAS       | 157,130.75        | (3,071.34)         | 154,059.41        |
| subtotal         | 430,311.06        | (44,195.33)        | 386,115.73        |
| GENERAL EXPENSES |                   | (54,873.50)        |                   |
| <b>Total</b>     | <b>430,311.06</b> | <b>(99,068.83)</b> | <b>331,242.23</b> |

|                          |                             | <b>General Expenses</b> |                                |                  |
|--------------------------|-----------------------------|-------------------------|--------------------------------|------------------|
| <b>Publicity</b>         | Newsprint                   | _____                   | 1,899.21                       |                  |
|                          | Radio                       | _____                   | 2,380.00                       |                  |
|                          | Internet                    | _____                   | 807.15                         |                  |
|                          | E-Mail Marketing            | _____                   | 554.16                         |                  |
|                          |                             |                         | <b>Total Publicity Expense</b> | 5,640.52         |
|                          | Insurance                   | _____                   |                                | 1,566.00         |
|                          | Postage & Delivery          | _____                   |                                | 36.38            |
|                          | Printing & Reproduction     | _____                   |                                | 3,010.17         |
|                          | Office Supplies             | _____                   |                                | 1,310.00         |
|                          | Service Charge              | _____                   |                                | 18.00            |
|                          | Credit Card Fee             | _____                   |                                | 2,815.17         |
| <b>Professional Fees</b> | Va. State registration      | _____                   | 25.00                          |                  |
|                          | Tax return preparation      | _____                   | 1,250.00                       |                  |
|                          | Wharton Aldhizer & Weaver   | _____                   | 50.00                          |                  |
|                          | Va. Conference membership   | _____                   | 300.00                         |                  |
|                          |                             |                         | <b>Total Professional Fees</b> | 1,625.00         |
| <b>Rent</b>              | Chew Bros. sound eq. rental | _____                   | 300.00                         |                  |
|                          | KDP Inc. Sinks              | _____                   | 210.00                         |                  |
|                          | CVR rental                  | _____                   | 353.80                         |                  |
|                          | Rockingham Cty Fairgrounds  | _____                   | 12,910.00                      |                  |
|                          |                             |                         | <b>Total Rent</b>              | 13,773.80        |
|                          | Sale day change             | _____                   |                                | 7,885.00         |
|                          | Sales Tax                   | _____                   |                                | 72.63            |
|                          | Trailer purchase            | _____                   |                                | 1,400.00         |
|                          | Miscellaneous               | _____                   |                                | 15,552.51        |
|                          | Utilities (Propane)         | _____                   |                                | 168.32           |
|                          |                             |                         | <b>General Expense Total</b>   | <b>54,873.50</b> |

| 2022 Va. Mennonite Relief Sale income & Exp. detail |                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |
|---|-------------------|------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Food items  |                   | 2022             | 2021             | 2020              | 2019             | 2018             | 2017             | 2016             | 2015             |                  |
| Income  | Expense           | Profit           | Profit           | Profit            | Profit           | Profit           | Profit           | Profit           | Profit           |                  |
| Baked Goods & Potato                                |                   |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| Chips   |                   |                  |                  | 9,854.63          |                  |                  |                  |                  |                  |                  |
| Springdale Menn bake sale                           |                   |                  |                  | 9,173.43          |                  |                  |                  |                  |                  |                  |
| Applebutter sold at Gift & Thrift                   | 9,648.15          |                  | 5,900.00         |                   | 6,680.00         | 5,220.00         | 1,200.00         | 996.00           |                  |                  |
| Applebutter   | 7,690.00          | 14,586.14        | 2,752.01         | 2,289.54          | 133.00           | 3,539.77         | 2,415.94         | 4,239.51         | 7,104.07         |                  |
| BBQ Chicken   | 7,883.00          | 1,387.65         | 6,495.35         | 10,764.13         | 13,986.80        | 1,909.19         | 4,363.91         | 4,774.37         | 3,461.29         |                  |
| Bread   | 4,651.25          |                  | 4,651.25         | 3,781.00          |                  | 3,738.00         | 2,695.25         | 2,708.00         | 2,772.50         |                  |
| Breakfast   | 17,061.00         | 319.15           | 16,741.85        | 14,782.63         | 6,513.00         | 16,956.34        | 13,094.26        | 16,478.61        | 15,316.83        |                  |
| Brunswick Stew                                      | 6,106.75          |                  | 6,106.75         | 5,069.50          |                  | 4,883.30         | 3,896.95         | 3,289.52         | 3,497.71         |                  |
| Catfish meal  |                   |                  | 0.00             |                   | 7,810.34         | 3,083.05         | 3,335.85         | 2,183.16         |                  |                  |
| Chicken Corn Soup                                   |                   |                  | 0.00             |                   |                  | 0.00             | 0.00             | 0.00             | 89.25            |                  |
| Cookies, Cakes, Candy                               | 3,863.00          |                  | 3,863.00         | 4,006.75          |                  | 4,072.61         | 4,893.00         | 3,866.50         | 4,794.76         |                  |
| Chili   |                   |                  | 0.00             |                   |                  | 0.00             | 0.00             | 1,105.29         | 1,055.61         |                  |
| Donuts  | 9,327.05          | 4,511.65         | 4,815.40         | 10,361.75         |                  | 8,138.74         | 10,810.76        | 9,491.81         | 5,511.19         |                  |
| Drinks  | 153.00            |                  | 153.00           | 424.40            |                  | (419.45)         | 150.00           | 335.25           | (470.25)         |                  |
| Friday Supper                                       | 13,038.00         | 1,980.62         | 11,057.38        | 13,454.34         |                  | 11,241.44        | 10,483.73        | 11,471.82        | 10,483.72        |                  |
| Funnel Cakes  | 930.00            |                  | 930.00           | 0.00              |                  | 0.00             | 0.00             | 0.00             | (180.60)         |                  |
| Hamburger, Hotdogs                                  | 2,053.00          | 930.80           | 1,122.20         | 1,187.95          |                  | 744.17           | 1,603.05         | 913.01           | 1,563.64         |                  |
| Ice Cream   | 5,281.00          | 1,375.00         | 3,906.00         | 3,329.01          | 1,850.00         | 6,508.93         | 5,424.57         | 4,586.38         | 3,977.48         |                  |
| Indian Food   | 3,056.00          |                  | 3,056.00         | 3,385.00          |                  | 3,394.49         | 2,349.95         | 2,421.75         | 2,335.67         |                  |
| Kettle Corn   | 1,457.00          |                  | 1,457.00         | 1,414.07          |                  | 1,596.75         | 1,895.72         | 2,166.48         | 2,071.21         |                  |
| Laotian Egg Rolls                                   |                   |                  | 0.00             |                   |                  | 0.00             | 0.00             | 0.00             | 0.00             |                  |
| Mexican Soup  | 946.01            |                  | 946.01           | 856.00            |                  | 571.77           | 579.00           |                  | 4,077.00         |                  |
| Misc. return to Food Lio                            | 2,304.54          |                  | 2,304.54         |                   |                  |                  |                  |                  |                  |                  |
| Pies  | 8,020.00          |                  | 8,020.00         | 9,146.95          |                  | 7,722.77         | 7,803.18         | 8,785.08         | 7,292.66         |                  |
| Pies, Strawberry                                    |                   |                  | 0.00             | 1,943.50          |                  | 784.99           | 1,388.02         | 958.98           | 1,027.84         |                  |
| Pinchos   |                   |                  | 0.00             |                   |                  | 2,459.26         | 1,676.64         |                  | 1,467.38         |                  |
| Plate Lunch   |                   |                  | 0.00             | 915.78            |                  | 1,237.19         | 1,465.11         | 637.71           | 1,323.04         |                  |
| Potato Bar  |                   |                  | 0.00             |                   |                  | 686.06           | 478.50           | 721.70           | 1,097.45         |                  |
| Potato Chips  | 5,725.00          | 410.00           | 5,315.00         | 4,974.00          |                  | 3,136.42         | 2,850.10         | 0.00             | 4,541.24         |                  |
| Sandwiches & Potato Sala                            | 3,696.00          | 1,512.50         | 2,183.50         | 3,991.25          |                  | 2,432.95         | 2,808.11         | 3,244.33         | 3,142.57         |                  |
| Tamales   |                   |                  | 0.00             |                   |                  | 3,007.61         | 2,364.00         | 2,314.00         | 1,125.00         |                  |
| Tortillas   | 737.00            |                  | 737.00           |                   |                  | 518.02           | 619.50           | 580.31           | 387.45           |                  |
| Tea & Lemonade                                      | 247.00            |                  | 247.00           | 347.00            |                  | 208.27           | 483.31           | 226.59           | 259.28           |                  |
| <b>Food Items Total</b>                             | <b>113,873.75</b> | <b>27,013.51</b> | <b>86,860.24</b> | <b>101,324.55</b> | <b>49,321.20</b> | <b>98,832.64</b> | <b>95,148.41</b> | <b>88,029.66</b> | <b>83,491.36</b> | <b>66,270.07</b> |

| Sewing, Wood & Art items     |                   |                 |                   |                   |                  |                   |                   |                   |                   |                   |
|------------------------------|-------------------|-----------------|-------------------|-------------------|------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                              |                   | 2022            | 2021              | 2020              | 2019             | 2018              | 2017              | 2016              | 2015              |                   |
| Income                       | Expense           | Profit          | Profit            | Profit            | Profit           | Profit            | Profit            | Profit            | Profit            |                   |
| Ten Thousand Villages        | 1,128.50          |                 | 1,128.50          | 1,367.60          |                  | 1,414.90          | 1,378.49          |                   |                   |                   |
| Country Corner               | 2,314.00          |                 | 2,314.00          | 3,765.00          |                  | 3,877.42          | 3,327.01          | 3,617.31          | 3,165.76          |                   |
| Kiddie Corner                | 463.00            |                 | 463.00            | 426.50            |                  | 950.02            | 987.50            | 873.40            | -                 |                   |
| Main Auction                 | 134,935.04        | 7,755.17        | 127,179.87        | 140,733.29        | 90,432.49        | 117,826.16        | 107,254.81        | 114,648.27        | 120,601.03        |                   |
| Plants                       | 3,336.75          |                 | 3,336.75          | 4,515.35          | 1,017.00         | 2,859.86          | 3,011.00          | 2,358.78          | 1,684.50          |                   |
| Rockingham & Augusta Project | 4,385.06          |                 | 4,385.06          | 3,300.00          |                  | 5,750.50          | 5,300.00          | 10,650.00         | 13,200.00         |                   |
| Relief Sale towels           | 660.00            |                 | 660.00            | 880.00            | 1,270.00         | -                 | 464.31            | -                 | 355.00            |                   |
| Barrel Train                 |                   |                 | -                 | -                 | -                | 385.43            | -                 | -                 | 3,650.00          |                   |
| <b>Total</b>                 | <b>147,222.35</b> | <b>7,755.17</b> | <b>139,467.18</b> | <b>154,987.74</b> | <b>92,719.49</b> | <b>133,064.29</b> | <b>121,723.12</b> | <b>139,861.09</b> | <b>155,013.29</b> | <b>132,785.08</b> |

| Produce, Cheese and Meat items |                  |                 |                 |                 |        |                 |                 |                  |                  |                 |
|--------------------------------|------------------|-----------------|-----------------|-----------------|--------|-----------------|-----------------|------------------|------------------|-----------------|
|                                |                  | 2022            | 2021            | 2020            | 2019   | 2018            | 2017            | 2016             | 2015             |                 |
| Income                         | Expense          | Profit          | Profit          | Profit          | Profit | Profit          | Profit          | Profit           | Profit           |                 |
| Apples & Cider & Produce       |                  |                 | 0.00            |                 | 0.00   | 0.00            | 0.00            | 0.00             | 0.00             |                 |
| Cheese & Bologna               | 6,019.56         | 3,303.00        | 2,716.56        | 4,120.09        |        | 4,338.00        | 4,474.17        | 4,061.13         | 4,347.29         |                 |
| Produce & Can Goods            | 5,615.19         | 3,052.31        | 2,562.88        |                 |        | 4,401.45        | 4,016.48        | 4,984.92         | 5,118.16         |                 |
| Pumpkins                       | 449.46           |                 | 449.46          | 1,112.00        |        | 734.00          | 391.00          | 386.50           | 853.00           |                 |
| Wenger Grapes                  |                  |                 | 0.00            |                 |        | 0.00            | 0.00            | 1,250.00         | 0.00             |                 |
| <b>Produce Total</b>           | <b>12,084.21</b> | <b>6,355.31</b> | <b>5,728.90</b> | <b>5,232.09</b> |        | <b>9,473.45</b> | <b>8,881.65</b> | <b>10,682.55</b> | <b>10,318.45</b> | <b>8,862.64</b> |

| Miscellaneous              |                   |                  |                   |                   |                   |                   |                   |                   |                   |                   |
|----------------------------|-------------------|------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                            |                   | 2022             | 2021              | 2020              | 2019              | 2018              | 2017              | 2016              | 2015              |                   |
| Income                     | Expense           | Profit           | Profit            | profit            | Profit            | Profit            | Profit            | Profit            | Profit            |                   |
| 5 K Run                    | 2,665.00          | 821.34           | 1,843.66          | 4,266.60          | 1,346.25          | 3,446.50          | 3,102.91          | 2,847.95          | 2,252.10          |                   |
| 50th Anniversary Book      |                   |                  | -                 |                   |                   | -                 | 54.59             | 30.00             | (2,635.05)        |                   |
| Ad Sponsor Income          | 34,550.00         |                  | 34,550.00         | 34,550.00         | 31,285.00         | 30,900.00         | 28,600.00         | 25,600.00         | 36,025.45         |                   |
| R V Parking                | 60.00             |                  | 60.00             |                   |                   | 65.00             | 125.00            | 50.00             | 50.00             |                   |
| Children's Activities      | 200.00            |                  | 200.00            | 200.00            |                   | 214.00            | 900.71            | 677.92            | 453.51            |                   |
| Dividend                   | 186.00            |                  | 186.00            | 166.74            | 116.73            | 353.34            | 350.97            | 269.99            | 146.03            |                   |
| Dime toss                  |                   |                  | -                 |                   |                   | 108.53            |                   |                   |                   |                   |
| Donations                  | 26,749.68         |                  | 26,749.68         | 15,959.96         | 78,938.30         | 2,950.97          | 4,819.94          | 4,700.62          | 5,572.75          |                   |
| Wood Surgery by Dr. D      | 3,291.07          |                  | 3,291.07          | 3,341.00          |                   | 4,395.34          | 2,464.91          | 1,491.66          | 1,931.00          |                   |
| Mutual Aid Exchange        |                   |                  | -                 |                   |                   | -                 | 83.64             | 273.46            | -                 |                   |
| My Neighbor & Me           |                   |                  | -                 |                   |                   | -                 | 2,850.00          | 3,100.00          | 2,400.00          |                   |
| My Coins Count             | 26,056.37         |                  | 26,056.37         | 20,359.91         | 18,129.87         | 26,403.54         | 25,273.72         | 28,957.23         | 25,078.56         |                   |
| Reserved Seats             | 1,489.61          |                  | 1,489.61          | 1,389.76          |                   | 1,603.74          | 1,559.37          | 1,722.61          | 2,186.94          |                   |
| Skeet Shoot                |                   |                  | -                 |                   |                   | -                 | 524.10            | 1,322.48          | 221.18            |                   |
| Misc.                      |                   |                  | -                 |                   | 880.35            | 24.00             | 775.33            |                   | 750.00            |                   |
| Walking Roots Band         | 24,486.87         | 2,250.00         | 22,236.87         | 63,698.15         |                   | 14,695.70         |                   |                   |                   |                   |
| Share our Surplus          | 37,396.15         |                  | 37,396.15         | 48,883.66         | 47,406.29         | 28,303.16         | 31,508.22         | 40,989.04         |                   |                   |
| <b>Miscellaneous Total</b> | <b>157,130.75</b> | <b>3,071.34</b>  | <b>154,059.41</b> | <b>192,815.78</b> | <b>178,102.79</b> | <b>113,463.82</b> | <b>102,993.41</b> | <b>112,032.96</b> | <b>73,682.47</b>  | <b>69,652.44</b>  |
| <b>Grand Total</b>         | <b>430,311.06</b> | <b>44,195.33</b> | <b>386,115.73</b> | <b>454,360.16</b> | <b>320,143.48</b> | <b>354,834.20</b> | <b>328,746.59</b> | <b>350,606.26</b> | <b>322,505.57</b> | <b>277,779.37</b> |